

MD Desk



The new normal is well accepted by all of us now and we are moving ahead keeping in mind the changes and precautions in our lifestyles and working culture.

In business perspective, REIL is grabbing all possible opportunities in Solar, Energy Efficient LED Lighting, Dairy Industry, Setting-up EV Charging infrastructure, providing IT services etc.

Digitization is the need of an hour to remain connected with all stakeholders even in toughest situations. So we switched to most of the meetings being done through VC and also participated in events virtually. We have also enhanced transparency within the Company by e-bill tracking applications and increasing e-procurement activities.

Activities in line with Government's missions have also taken place regularly but in a manner that doesn't require huge gatherings.

I would like to extend my sincere thanks to all our stakeholders including Customers, Vendors, Employees and Shareholders for their positive response and understanding as per the prevailing situation.

Gist of the Activities :

- Initiatives under FAME-II Scheme
- Business Highlights
- VIP Gallery
- Participations
- Staff Activities

Initiatives under FAME- II Scheme



Electrical Vehicle Charging Station setup at a highway

In line with initiatives for greener and cleaner environment, REIL has successfully completed installation of 200 Charging Stations in Delhi, Jaipur and Chandigarh under FAME-I scheme of the Department of Heavy Industry, Government of India. REIL is now in process of installation of 270 nos. of EV Chargers in six cities namely Agra, Shimla, Bengaluru, Hyderabad, Goa and Ranchi and four highways Jaipur-Delhi-Agra, Mumbai-Pune Expressway.

DHI had floated an EoI for creation of public EV Charging Infrastructure in million plus cities, smart cities, state/union territory capitals and cities from special category states for submission of proposal for availing grant under FAME India Scheme Phase-II wherein REIL have got in principle approval from DHI for **1061 nos. of public EV charging stations in 45 cities including state capitals, Smart & Million plus cities.**

REIL has received letter of Intent (LoI) from local authorities/ Govt. agencies in various cities for Installation of EV charging stations. Some of the agencies are UPEIDA in Uttar Pradesh, BCCL in Bhopal, AICTSL in Indore, Ahmedabad Smart City Limited (ASCL) in Ahmedabad and Urban Improvement Trust (UIT) in Udaipur. In the period of July-September 2020, **REIL has received an LoA of 335 nos. of EV Charging Stations for the cities of Saharanpur, Jhansi, Bengaluru, Tirupati, Kakinada, Kanpur, Gangtok, Shillong, Bhopal, Udaipur, Bareilly, Aligarh, Varanasi, Ahmedabad and Chandigarh.** REIL has received LoI of total 488 EV Charging Stations at the end of this quarter that comprises of 1952 EV Chargers.

Business Highlights

Dairy Electronics

Through its continuous and sustained efforts towards error-free digital dairying, REIL has received the order for about 60 AMCU's from the Central region, Northern Region & Rajasthan; Order for 43 DPMCU's from Ujjain, Kurukshetra and Ballabgarh; Regular orders for over 600 Electronic Milk Analyzers from Gujarat, Southern Region, Central Region, Northern Region & Rajasthan.

The newly innovated indigenous Somatic Cell Counter and EMAT+ shall also be deployed at Milk Unions of Gujarat & Punjab; and Sikkim respectively.

For its continual efforts towards integrating Solar in dairy, Company has received orders for 86 nos. of Solar Power Packs of 300Wp from Ujjain, Madhya Pradesh during the quarter hence making the farmers self-reliant for their energy needs.

Digitization-other initiatives

It is pleasure sharing that Baani Member APP, developed & designed by REIL for monitoring activities related with milk procurement of Producers Company's farmers under NDDB Dairy Services is ranked 3rd on

12.08.2020 in Google play ranking under top new free business apps in Indian category by Appbrain.

Against the order from State Election Commission, Rajasthan, provided software solution for management of election statistical information pertaining to 3,848 Gram Panchayat having 35,968 Nos. of ward of Gram Panchayat. As State Level Agency for Election Department, Government of Rajasthan, Company provided technical support services for 200 Assembly Constituencies having 52,002 polling booths.

In the direction of digital India policy, ease of business and transparency among the all the stakeholders and smooth operation for timely services to the customers, the Company designed, developed and implemented application for on-line bill tracking software for supplier/vendors/contractors.

In the pandemic situation, when everybody is looking for online solutions, REIL has met the need for providing digital solutions in the field of online meeting through VC solution, wherein it shall setup video conferencing solution for the first time for Nagar Nigam Jaipur.

Customer Training Program

REIL is actively working to provide better support services for end to end customer, in this chain

company has imparted 1183 man days training of regional workers and milk society secretaries to empower the human capital to ensure the country's global competitiveness. It will benefit more than 600 No's villages.

Renewable Energy

REIL has been consistently working and strengthening its role in Solar rooftop segment across the Country. During the quarter, received rate contract from Uttarakhand Renewable Energy and Development Agency (UREDA) for "Design, Manufacture, Supply, Erection, Testing, Net metering and Commissioning of 1KWp to 500 KWp Grid connected Rooftop and small Solar Power Plant at various locations in Uttarakhand.

As against allocation received from RREC under "Roof top Solar Power Generation Scheme 2019-20" in Rajasthan for the total capacity of 1.5 MW under CFA scheme for Residential Sector, REIL has successfully executed 1.09 MW Solar Power Plant at about 220 Nos. households in Rajasthan. Apart from this, executed over 300kWp Grid Connected Solar Power Plants against order received directly from beneficiaries.



Milk Collection at a Milk Cooperative society at Uttar Pradesh



Training session at Ratangarh, Rajasthan



Inauguration of 5 KWp off-grid SPV Power Plant at ASHA school



Rooftop Grid-connected SPV Power Plant at Residential building under Roof top Solar Power Generation Scheme 2019-20 of RREC



Under KUSUM Scheme, REIL has successfully executed 64 Nos. of 10 HP SPV Water Pumping Systems at various locations in Haryana through HAREDA department.

Under PSU Synergy, received orders for variety of projects viz. supply of 5000 nos. of SPV LED Lanterns to Indian Army under CSR activity of Power Finance Corporation Limited; agreement with Sri Sathya Sai Sanjeevani Hospital, Naya Raipur for “Design, Supply, Installation, Testing & Commissioning of 500 KWp Grid Connected Solar Power Plant at Hospital campus under CSR of NMDC. The Company has also installed & commissioned 5 KWp Off-Grid Solar Power Plant at ASHA School, Delhi Cantt. The project was inaugurated by CMD, PFC Shri Ravinder Singh Dhillon and Lt. General R. K. Anand, Indian Army on 09.09.2020.

In line with Smart Cities Mission of the Government, REIL being nodal agency, received an order for “Design, Supply, Installation, Testing & Commissioning of 1.5 MWp Grid Connected Solar Power Plant at various Govt. Buildings in Jaipur, Rajasthan.

REIL has also installed more than 500 nos. of Solar Street Lighting Systems under prestigious project

of Atal Jyoti Phase II of Govt. of India in the states of Bihar, Uttrakhand & Himachal Pradesh.

New Projects

After successful execution of project in Rajasthan for Energy Efficient LED Lights under Street Light National Program (SLNP), the Company has received prestigious order for PMC of retrofitting of conventional street lights with Energy Efficient LED Lights under JAGMAG SHEHAR SCHEME of Government of Haryana.

The expected revenue from the project is about Rs. 4.5 crore per year over a period of 10 years. The Annual Maintenance Consultancy charge will be paid for 10 years with escalation of 10% per year starting from completion of replacement work. A total of 11.80 Lakh PUC certificates have been generated through online CPUCC in this quarter taking the total to 96.58 Lakh till September 2020.

REIL in its role as Project Management Consultant (PMC) & Annual Maintenance Consultant (AMC) for EESL has successfully installed and maintaining total 320277 Nos. LED lights under Street Light National Program (SLNP).

VIP Gallery

Shri Ashutosh A.T. Pednekar, IAS, Managing Director RIICO and Chairman, REIL visited REIL Works on 10.07.2020.



Chairman, REIL and MD, REIL during discussions with officials at REIL works

A Meeting to review strategy of REIL business was conducted in the Chairmanship of MD RIICO cum Chairman REIL on Business Strategy 2020-21. MD REIL briefed him on current business scenario and product & technology developments and detail discussions were held between the two and team of senior officials on strategies and possible ways to move ahead in this pandemic time.

PARTICIPATIONS

VIRTUAL CONFERENCE ON FUTURE OF MOBILITY

MD REIL as a keynote speaker addressed in the plenary session on Journey towards Sustainable Transport in the Virtual conference on Future of Mobility organized by FICCI on 26.08.2020.

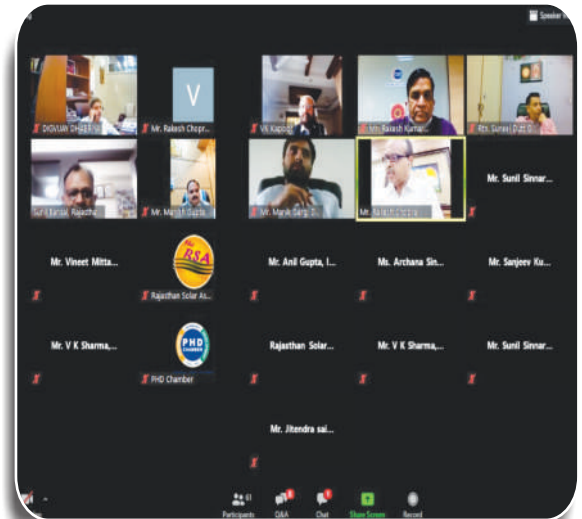
He shared his insights on the importance of sustainable transport with proper infrastructure, Integration with Smart Grids, Manufacturing Possibilities - Policies, Incentives, Concessions and Ease of Doing Business initiatives by Government of Rajasthan. While mentioning the role of REIL in the EV journey he also shared that how EV ecosystem may be developed in India with R&D, Innovations and Skilling.



VIDEO CONFERENCE ON “DEVELOPING RAJASTHAN AS SOLAR COMPONENTS MANUFACTURING HUB IN INDIA

MD REIL as an eminent speaker delivered keynote address in an Interactive Video Conference On “Developing Rajasthan as Solar Components Manufacturing Hub in India”: Immense opportunities for MSMEs” organized by PHD Chamber on 08.09.2020.

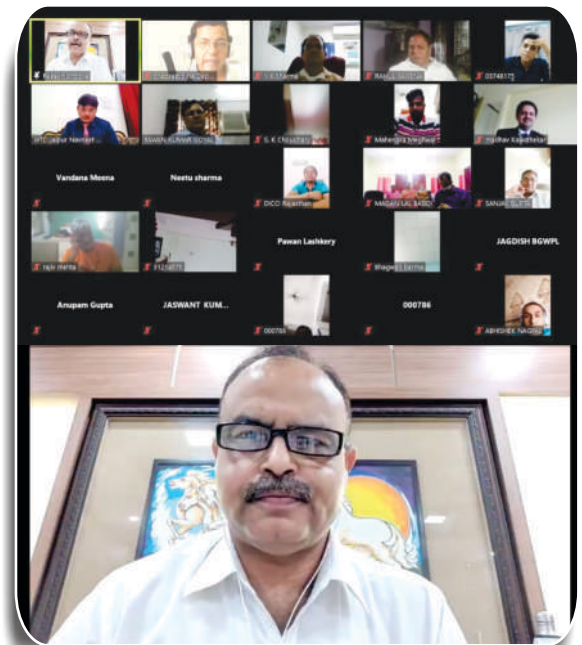
While sharing the range of REIL solar items & prospectus of adding more items he also focused upon the huge opportunities for Component Manufacturing Industry in Rajasthan, Central Govt. Policies pertaining to this sector and emphasized that Solar is one of the key sector in achieving the objectives of Aatmanirbhar Bharat Abhiyan.



WEBINAR ON BUSINESS OPPORTUNITIES AND TECHNOLOGICAL ADVANCEMENT IN DAIRY VALUE CHAIN

MD REIL as Chief Guest delivered keynote address in a webinar on Business Opportunities and Technological advancement in Dairy Value Chain organized by MSME - Development Institute, Jaipur, REIL, NDRI & World Trade Center Jaipur in association with IDA, Rajasthan Chapter on 25.09.2020.

He shared his insights on attention seeking areas of Dairy Industry such as Analysis of harmful adulterant, Doubling the Farmer's income & Energy Security through Solar Energy and transparency, Monitoring & Control through advance technologies. He also emphasized the role of MSME in Dairy value chain right from milk production to providing proper feed for cows, veterinary services, milk chilling, storage and transportation.



स्टाफ गतिविधियां

प्रशिक्षण

तिमाही के दौरान विभिन्न डोमेन पर आंतरिक और बाहरी स्तर पर कम्पनी कर्मचारियों के लिए कुल 13 प्रशिक्षण कार्य दिवस आयोजित किए गए। इस दौरान निम्न विषयों पर कम्पनी कर्मचारियों को प्रशिक्षण दिया गया – Online Training on Workplace Assessment for Safety and Hygiene (WASH) Standard, राजभाषा हिन्दी कम्प्यूटर पर प्रशिक्षण कार्यशाला।

पदोन्नति

01.07.2020 को निम्नलिखित को पदोन्नती दी गई –

- श्री नेमी चंद बगड़ा, सीनियर हैड ऑपरेटर के पद पर
- श्री धर्मेन्द्र कुमार सिंह, तकनीकी सहायक के पद पर
- श्री विक्रम सिंह रावत, श्री अनिल लिम्बा, श्री भूदेव शर्मा एवं श्री राम निवास बैरवा, तकनीशियन 'ए' के पद पर

कंपनी उन्हें बधाई एवं उनके करियर में निरंतर सफलताओं के लिए शुभकामनाएं देती है।

सेवानिवृत्ति

श्री राजेश पारीक, प्रबन्धक, दिनांक 31.07.2020 को कम्पनी की सेवा से सेवानिवृत्त हुए। उन्होंने 35 वर्षों तक कम्पनी में ईमानदारी के साथ समर्पित प्रयासों से कार्य किया व कम्पनी के विकास में अपना महत्वपूर्ण योगदान दिया।

कम्पनी उन्हें खुशहाल, स्वस्थ और समृद्ध जीवन के लिए शुभकामनाएं देती है।

स्वतंत्रता दिवस समारोह

कोविड-19 के तहत जारी दिशा-निर्देशों की अनुपालना करते हुए एवं Social Distancing का ध्यान रखते हुए स्वतंत्रता दिवस 15.08.2020 के अवसर पर प्रबन्ध निदेशक, श्री राकेश चौपड़ा द्वारा कम्पनी परिसर में राष्ट्रीय ध्वज फहराया गया। इस दौरान कम्पनी कर्मचारियों व उनके परिवार के सदस्यों ने स्वतंत्रता दिवस समारोह में सक्रिय रूप से भाग लिया।

इस अवसर पर, उपक्रम में विगत वर्ष के दौरान विभिन्न अवसरों पर आयोजित की गयी, प्रतियोगिताओं में भाग लेने वाले कर्मचारियों में से विजेता चुने गए कर्मचारियों को प्रबन्ध निदेशक महोदय द्वारा पुरस्कृत किया गया। प्रबन्ध निदेशक महोदय ने सभी विजेता कर्मचारियों को शुभकामना भी दी।

स्वच्छता पखवाड़ा

(16.08.2020 से 31.08.2020)

भारत सरकार एवं भारी उद्योग एवं लोक उद्योग मंत्रालय, भारी उद्योग विभाग, भारत सरकार से प्राप्त दिशा निर्देशों के तहत कम्पनी परिसर में दिनांक 16.08.2020 से 31.08.2020 तक स्वच्छता पखवाड़ा (Swachhta Pakhwada) का आयोजन किया गया। इस दौरान निम्न कार्यक्रमों का आयोजन किया गया :

1. स्वच्छता शपथ
2. बैनर एवं पोस्टर का प्रदर्शन
3. नारा (Slogan) प्रतियोगिता
4. निबन्ध प्रतियोगिता
5. पानी की टंकियों की स्वच्छता
6. कम्पनी के आस-पास के नागरिकों में स्वच्छता के प्रति जागरूकता अभियान
7. स्वच्छता एवं सफाई
8. एकल प्रयोग प्लास्टिक (Single use Plastic) की छंटनी एवं निस्तारण
9. अभिलेखों का डिजिटलीकरण
10. स्वच्छता का स्थायीकरण (मान्यता प्राप्त तकनीक '5S' का अनुप्रयोग)

विश्वकर्मा पूजा

कोविड-19 के दिशा निर्देशों को ध्यान में रखते हुए कम्पनी परिसर के उत्पादन में दिनांक 17.09.2020 को भगवान विश्वकर्मा जी की पूजा विधि विधान से संपन्न हुई जिसमें प्रबंध निदेशक महोदय ने रील के सभी कर्मचारियों व उनके परिवारजनों को विश्वकर्मा जयंती की हार्दिक बधाई एवं शुभकामनाएं देते हुए सभी के सहयोग के साथ कम्पनी के उज्ज्वल भविष्य की कामना की।

हिन्दी पखवाड़ा

(01.09.2020 से 14.09.2020)

कोविड-19 के तहत जारी दिशा-निर्देशों की अनुपालना करते हुए हिन्दी दिवस (14 सितम्बर) मनाने के लिए कम्पनी में दिनांक 01 से 14 सितम्बर 2020 तक "हिन्दी पखवाड़ा" का आयोजन किया गया। इस दौरान निम्न प्रतियोगिता का आयोजन किया गया :-

1. निबन्ध प्रतियोगिता

राजभाषा के रूप में हिन्दी का विकास एवं महत्त्व

अथवा

हिन्दी की भावी अन्तर्राष्ट्रीय भूमिका

2. हिन्दी गद्यांश सुधार प्रतियोगिता

3. हिन्दी व्याकरण प्रतियोगिता

4. डिजिटल हिन्दी कार्यशाला का आयोजन

"हिन्दी पखवाड़ा" के दौरान कम्पनी के गैर हिन्दी भाषी क्षेत्र सिकंदराबाद (आंध्र प्रदेश), बेंगलूरु एवं हैदराबाद में स्थित समस्त क्षेत्रीय कार्यालयों के कर्मचारीगण हेतु उक्त प्रतियोगिताओं के अतिरिक्त निम्नलिखित प्रतियोगिताओं का आयोजन किया गया :-

1. हिन्दी काव्य पाठ प्रतियोगिता
2. हिन्दी अनुवाद प्रतियोगिता
3. हिन्दी नारा प्रतियोगिता

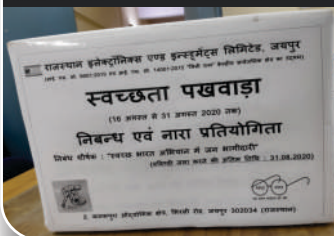
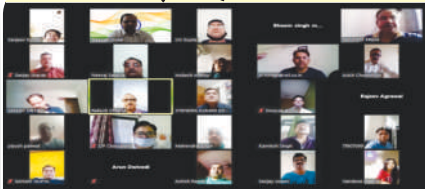


स्वतन्त्रता दिवस



विश्वकर्मा पूजा

स्वच्छता पखवाड़ा के तहत विभिन्न गतिविधियां



हिन्दी पखवाड़ा के तहत विभिन्न प्रतियोगिताएं



गणेश मूर्ति स्थापना, रील हाऊस मानसरोवर



इस अवसर पर प्रबंध निदेशक, श्री राकेश चौपड़ा ने हिन्दी को बढ़ावा देने की दिशा में राज्य, राष्ट्रीय व अंतर्राष्ट्रीय स्तर पर हो रहे प्रयासों की सराहना की। उन्होंने बताया कि कम्पनी की आंतरिक गतिविधियों में राजभाषा हिन्दी के प्रयोग का स्तर सराहनीय है साथ ही कम्पनी द्वारा नगर राजभाषा कार्यान्वयन समिति

(उ) जयपुर के तत्वाधान में समय-समय पर आयोजित होने वाले कार्यक्रमों में भी सक्रिय रूप से भागीदारी सुनिश्चित की जाती है। डिजिटल हिन्दी कार्यशाला का आयोजन कोरोना महामारी के दौरान सामाजिक दूरी के नियमों की पालना करते हुये इस बार जूम एप्लिकेशन के माध्यम से किया गया।

गणेश मूर्ति स्थापना

गणेश चतुर्थी दिनांक 22.08.2020 के शुभ अवसर पर, रील हाऊस में नव निर्मित गणेशजी के मन्दिर में, पूर्ण विधि विधान से, गणेश जी के मन्दिर की, प्रबंध निदेशक महोदय के द्वारा प्राण प्रतिष्ठा की गई। इस अवसर पर रील परिवार के सदस्यगण भी उपस्थित थे।

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